

navico

System builder Cloud

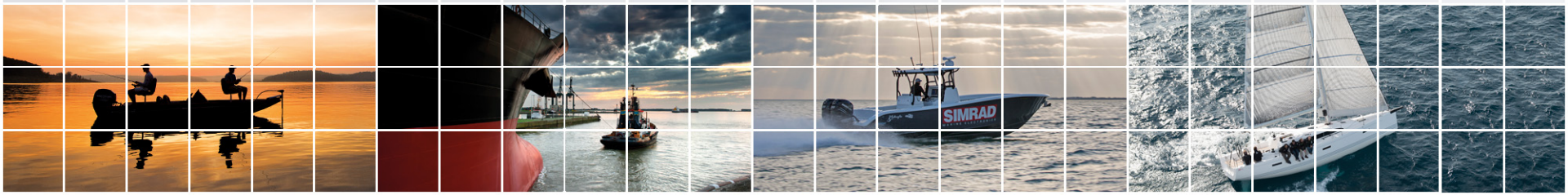
User Guide

1st September 2018

LOWRANCE[®]

SIMRAD[®]

B&G



System Builder Cloud

- System builder is a Software tool to assist the sale of Navico Products as complete working systems

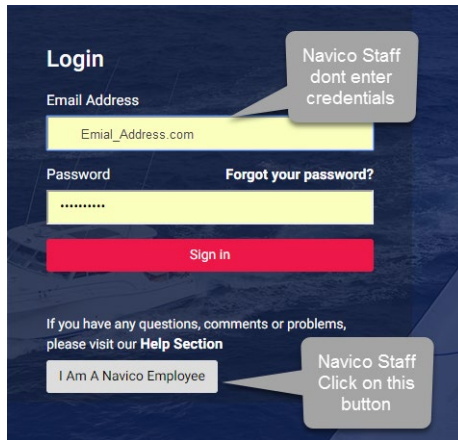
TAKING THE FEAR OUT OF SELLING A FULL SYSTEM

- It is designed to assist sales people who don't always know our products and make sure they have the parts to make a working system (Basic Product knowledge is required).
- It's main aim is to provide a sales quote with a system diagram to the customer quickly
- It will create a sales quote and a system drawing on the fly saving a sales person HOURS if not DAYS
- It provides the sales person specifications, dimension drawings, sales features,
- This is the Web based version of the popular System builder iPad Apps
- Combines Online Price book with System Builder
- Available to all customers or customers of independent distributors that have access to online price book. (B2B login)

Login to System builder Cloud

**Use the Google Chrome Browser: Do NOT USE
Microsoft Internet Explorer**

Go to <https://systembuilder.navico.com>



The screenshot shows the Navico login interface. At the top left, the word "Login" is displayed. Below it are two input fields: "Email Address" with a placeholder "Email_Address.com" and "Password" with a placeholder of seven dots. To the right of the password field is a link "Forgot your password?". Below these fields is a red "Sign In" button. At the bottom, there is a link "I Am A Navico Employee" and a "Help Section" link. Two callout boxes provide instructions: one pointing to the email field says "Navico Staff dont enter credentials" and another pointing to the "I Am A Navico Employee" link says "Navico Staff Click on this button".

Navico Staff

- Login by clicking I am a Navico Employee button

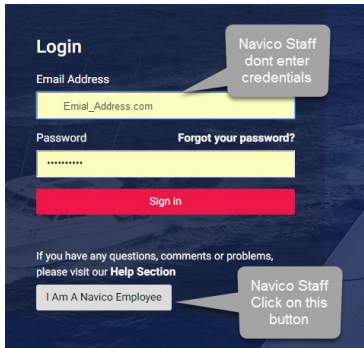
Customer

- Login using Navico Single sign on credentials

Login to System builder Cloud Via Customer portal

Use the Google Chrome Browser: Do NOT USE Microsoft Internet Explorer

Go to <https://customerportal.navico.com/>



Login

Email Address
Email_Address.com

Password [Forgot your password?](#)
.....

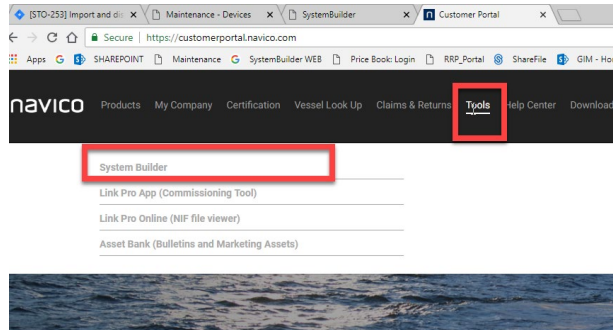
Sign In

If you have any questions, comments or problems, please visit our [Help Section](#)

I Am A Navico Employee

Navico Staff dont enter credentials

Navico Staff Click on this button



Navico Staff

- Login by clicking “I am a Navico Employee button”

Customer

- Login using Navico Single Sign on credentials. Please contact your CSR to arrange access

Setting Initial Preferences

Settings Wizard

Name
Your Name|

Email
example.email@navico.com

Office
New Zealand

Skip OK

Office
Norway
United Kingdom
France
Germany
Italy
Spain
Denmark
Norway
Finland
Sweden
Netherlands
Russian Federation
2017

Visible to some Navico Logins: Choose country for that currency

Settings Wizard

- Your name and email address will be inserted in to settings. This will be the same as what you logged in with and cant be changed
- Buyers group members may need to enter a Code provided by their Navico CSR
- Navico Staff can select and office location

System builder home page

Home | Settings | History | Software | Downloads

navico Home Settings History Software Downloads Logout

Copyright © Navico 2018. All rights reserved. Dave Fereday, Dave.Fereday@navico.com - New Zealand - APAC - 2018

All MAP and MRP products are subject to Navico's Unilateral Price Policy

LOWRANCE
SYSTEMBUILDER

SIMRAD
SYSTEMBUILDER

SIMRAD COMMERCIAL
SYSTEMBUILDER

B&G
SYSTEMBUILDER

Navico Online Learning Academy
The Navico Online Learning Academy will provide you an opportunity to see and understand the many features that Navico products offer.

Go to NOLA Website

NOLA

NASA
The Network Analyser & Service Assistant decoder.

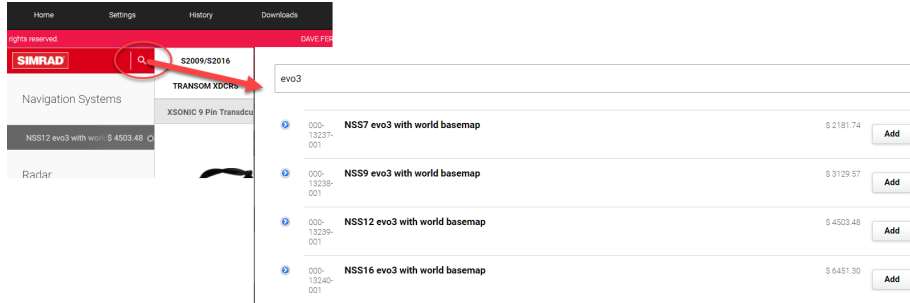
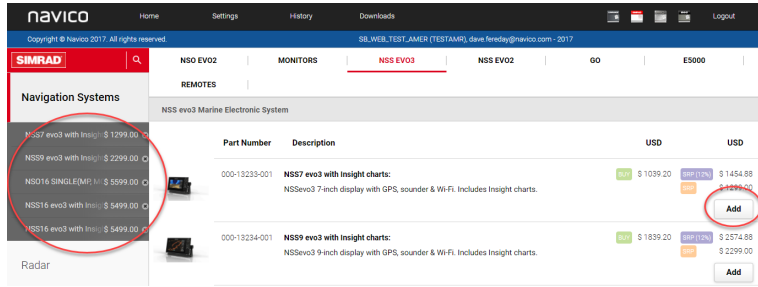
Go to NASA decoder

NASA

Price books. This varies can vary depending on the customer

Links to Nola and NASA

Create a system



Create a quote

- From the products page. Click “New”
- Browse the Categories down the left hand side of the screen, and within each category there are technology tabs along the top

- Click the **Add** button to add parts to the quote. Parts added are shown in the category list. Click X to delete

Click on the magnifying glass to search for parts. Search on any part of the description or by inserting the full part number

System builder Products page

Settings | Historical list of | Download options

navico Home Settings History Downloads Logout

Copyright © Navico 2017. All rights reserved. SB_WEB_TEST_AMER (TESTAMP), dave.fereday@navico.com - 2017

SIMRAD

Navigation Systems

- NSS7 evo3 with Insight: \$ 1299.00
- NSS9 evo3 with Insight: \$ 2299.00
- NSO16 SINGLE(MP, M): \$ 5599.00
- NSS16 evo3 with Insight: \$ 5499.00
- NSS16 evo3 with Insight: \$ 5499.00

Radar

- HALO 3: \$ 4500.00

Echosounder

- ForwardScan™ transd.: \$ 499.00

Autopilot

- AP44 VRF Pack Medi.: \$ 2499.00

NSO EVO2
MONITORS
NSS EVO3
NSS EVO2
GO
E5000

REOTES

NSS evo3 Marine Electronic System

Part Number	Description		USD	USD
000-13233-001	NSS7 evo3 with Insight charts: NSSevo3 7-inch display with GPS, sounder & Wi-Fi. Includes Insight charts.	BUY	\$ 1039.20	SRP
				ADD
000-13234-001	NSS9 evo3 with Insight charts: NSSevo3 9-inch display with GPS, sounder & Wi-Fi. Includes Insight charts.	BUY	\$ 1839.20	SRP
				ADD
000-13235-001	NSS12 evo3 with Insight charts: NSSevo3 12-inch display with GPS, sounder, Wi-Fi & HDMI out. Includes Insight charts.	BUY	\$ 2799.20	SRP
				ADD
000-13236-001	NSS16 evo3 with Insight charts: NSSevo3 16-inch Full HD display with GPS, sounder, Wi-Fi & HDMI out. Includes Insight charts.	BUY	\$ 4399.20	SRP
				ADD
000-13790-001	NSS7 evo3 with Insight charts & Broadband Radar: NSSevo3 7-inch display with GPS, sounder & Wi-Fi. Includes Insight charts and Broadband 4G™ radar.	BUY	\$ 2399.20	SRP
				ADD

NEW

\$ 33311.45

PRODUCTS

SYSTEM

QUOTE

GM

New system quote

Running total

Products page

System drawings

Quote page (list of parts)

* Display gross margin

System builder Drawing Page: Ethernet

Copyright © Navico 2017. All rights reserved. SB_WEB_TEST_AMER (TESTAMR), dave.fareday@navico.com - 2017

ETHERNET NMEA2000

Ethernet Drawing tab NMEA2000 Drawing tab

Red warnings indicate a problem that needs to be resolved for the system to work

Yellow warnings indicate options to add functionality

Power consumptions of the entire system

Click on greyed out items to add to quote

Batt.	Nom.	Max.
-	445W	796W
12V	37.0A	66.3A
24V	18.5A	33.2A

\$ 39547.70 PRODUCTS SYSTEM QUOTE

Ethernet page

- Select SYSTEM tab
- Ethernet page shows parts that connect via Ethernet.
- Adjust cable lengths
- Red warnings indicate critical problems with the system
- Yellow warnings indicate potential upsell for added or improved functionality e.g external GPS or use a NEP2
- Total system power consumption is shown
- Click on greyed out icons to add parts such as Broadband radar

System builder Drawing Page: NMEA 2000

Copyright © Navico 2017. All rights reserved. DAVE.FEREDAY, dave.fereday@navico.com - New Zealand - APAQ - 2017

SIMRAD ETHERNET **NMEA2000**

7.7m cable inserted.

Power node:

Theoretical Voltage at each node

NMEA 2000 network summary

Summary	
Branch A	Units: 7
	Network Load: 10.0EN
	Drop Length: 18.0m/59ft
	Total Length: 41.1m/135ft
	Minimum voltage: 13.21V
	Current: 0.460A
Branch B	Units: 6
	Network Load: 7.0EN
	Drop Length: 12.2m/40ft
	Total Length: 19.9m/65ft
	Minimum voltage: 13.35V
	Current: 0.282A
Combined	Units: 13 (50)
	Network Load: 17.0EN
	Drop Length: 30.2m/99ft (78m/256ft)
	Total Length: 61.0m/200ft (100m/328ft)
	Minimum voltage: 13.21V
	Current: 0.742A (3A)

\$ 36563.50

PRODUCTS SYSTEM QUOTE

NMEA 2000

- Select NMEA 2000 tab on top of the drawing
- NMEA 2000 pages shows components that connect via NMEA 2000
- Parts are added to a linear backbone.
- Theoretical voltage is shown for each node taking in to account voltage drop loading
- Power node by default is auto positioning and set to 13.8 V C input
- Power node can be manually placed and system tested for low voltage.
- Insert backbone cables between

System builder Drawing Page: NMEA 2000

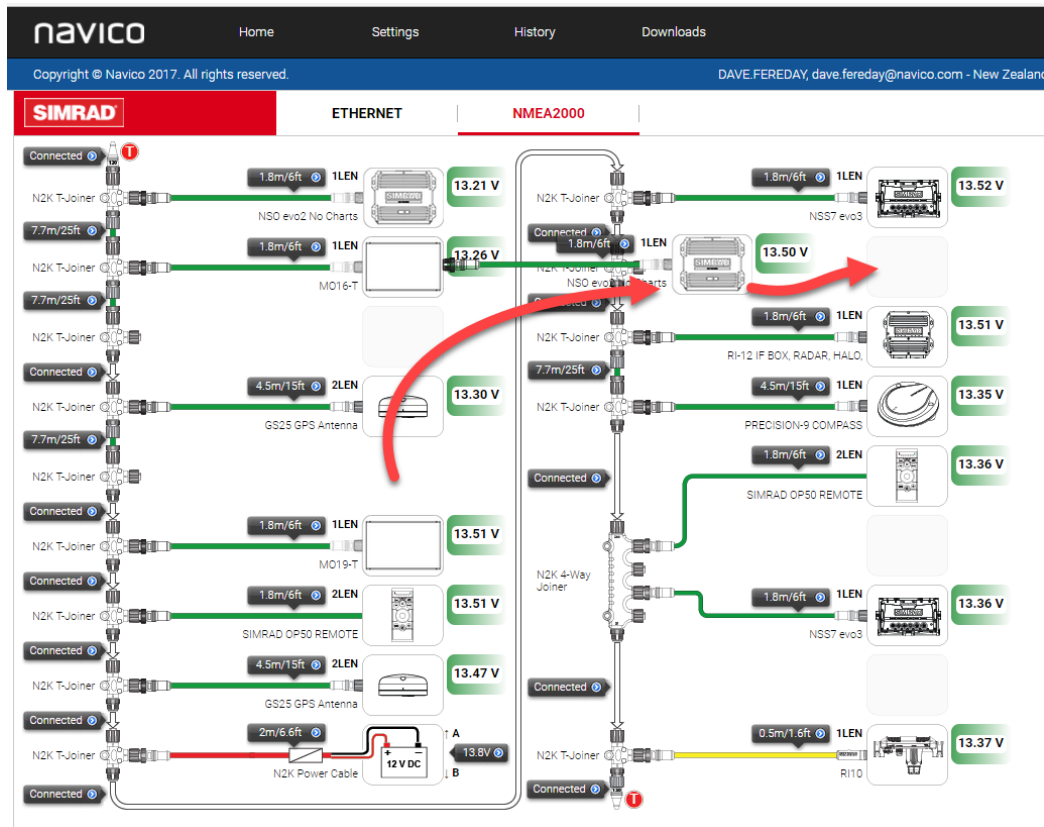
Icon	Description	Quantity	Price
	Connected		✓
	0.6m/2ft	\$ 51.30	
	1.8m/6ft	\$ 68.70	
	4.5m/15ft	\$ 112.17	
	7.7m/25ft	\$ 173.04	
	N2K 4-Way Joiner	\$ 86.09	
	N2K T-Joiner	\$ 51.30	
	Network Bridge	\$ 460.00	

Node	Voltage
11.3 V	
11.4 V	
11.5 V	
11.6 V	
11.7 V	
11.8 V	
11.9 V	
12 V	
12.1 V	
12.2 V	
12.3 V	
12.4 V	
12.5 V	
12.6 V	
12.7 V	
12.8 V	
12.9 V	
13 V	
13.1 V	
13.2 V	
13.3 V	
13.4 V	
13.5 V	
13.6 V	
13.7 V	
13.8 V ✓	

NMEA 2000

- Click on the “Connected” icon to insert backbone cables, T joiners or 4 way joiners
- A network bridge can be used to split up a very large network
- Select input voltage. Test network operating at lower voltages
- Move the power node to see impact of unbalanced network.



System builder Drawing Page: NMEA 2000



NMEA 2000

- Parts can be moved to match the network in real life.
- Drag parts on to empty positions, placing the part in the grey shaded area

Quote Page: Sending a quote to yourself



Navico NZ
PO BOX 331 146 TAKAPUNA
AUCKLAND, 0704
NZ
0800 4 NAVICO

Send to dealer

Name _____ Date 17 Sep 2018
Address _____ Quote Number TBD
City _____ State _____ Postcode _____ Dealer Dave Fereday
Phone _____ Purchase Order _____
Email _____ Add to mailing list

Part Number	Description	RRP (excl. tax)	€	Disc%	Discount	Unit Price	Qty	Price
000-13237-001	NSSevo3 7-inch display with GPS, sounder & Wi-Fi. Includes world basemap.	€ 1499.00	€	0%	€ 0.00	€ 1499.00	1	€ 1499.00
000-13238-001	NSSevo3 9-inch display with GPS, sounder & Wi-Fi. Includes world basemap.	€ 2299.00	€	0%	€ 0.00	€ 2299.00	1	€ 2299.00
000-13239-001	NSSevo3 12-inch display with GPS, sounder, Wi-Fi & HDMI out. Includes world basemap.	€ 3499.00	€	0%	€ 0.00	€ 3499.00	1	€ 3499.00
000-11471-001	Simrad HALO-6 Pulse Compression Radar. With 6 ft antenna, RI-12 Interface module and 20 m (66 ft) cable.	€ 6000.00	€	0%	€ 0.00	€ 6000.00	1	€ 6000.00
000-13291-001	AP44 VRF medium capacity pack. Comprising of AP44 controller, Precision 9 compass, RPU80 pump and NAC-2 autopilot computer.	€ 1999.00	€	0%	€ 0.00	€ 1999.00	1	€ 1999.00
000-14531-001	RS90S Black Box VHF AIS RX system. Compliant to European Regulation - EN 301 025 (V2.2.1)	€ 909.00	€	0%	€ 0.00	€ 909.00	1	€ 909.00
Subtotal								€ 16205.00
Freight (€)								0% € 0.00
Installation (€)								0% € 0.00

NEW € 18635.75 PRODUCTS SYSTEM **QUOTE**

The quote pages shows the items in the quote, Discounts or additional charges can be set here.

To email the quote to yourself just hit Send. Do not enter an email address here. This area is if you are sending to one of your customers.

Once Sent a Quote number will be allocated by the server.

You will receive an email with an attached Excel spreadsheet

Quote Page: Sending a quote to your customer

SIMRAD

Send to customer

Send to dealer

to dealer

to customer

Navico NZ
PO BOX 331146 TAKAPUNA
AUCKLAND, 0704
NZ
0800 4 NAVICO

Name Customer name
Address 24 Brinkburn Drive
Totley
City Sheffield State FL Postcode S17-3LU
Phone +44 7274597416
Email baggins@smaug.com

Date 17 Sep 2018
Quote Number TBD
Dealer Dave Fereday
Purchase Order

Add to mailing list

Part Number	Description	RRP (excl. tax)	€	Disc%	Discount	Unit Price	Qty	Price	
000-13237-001	NSSevo3 7-inch display with GPS, sounder & Wi-Fi. Includes world basemap.	€ 1499.00	€	0%	€ 0.00	€ 1499.00	1	€ 1499.00	
000-13238-001	NSSevo3 9-inch display with GPS, sounder & Wi-Fi. Includes world basemap.	€ 2299.00	€	0%	€ 0.00	€ 2299.00	1	€ 2299.00	
000-13239-001	NSSevo3 12-inch display with GPS, sounder, Wi-Fi & HDMI out. Includes world basemap.	€ 3499.00	€	0%	€ 0.00	€ 3499.00	1	€ 3499.00	
000-11471-001	Simrad HALO-6 Pulse Compression Radar. With 6 ft antenna, RI-12 interface module and 20 m (66 ft) cable.	€ 6000.00	€	0%	€ 0.00	€ 6000.00	1	€ 6000.00	
000-13291-001	AP44 VRF medium capacity pack. Comprising of AP44 controller, Precision 9 compass, RPU80 pump and NAC-2 autopilot computer.	€ 1999.00	€	0%	€ 0.00	€ 1999.00	1	€ 1999.00	
000-14531-001	RS90S Black Box VHF AIS RX system. Compliant to European Regulation - EN 301 025 (v2.2.1)	€ 909.00	€	0%	€ 0.00	€ 909.00	1	€ 909.00	
Subtotal								€ 16205.00	
Freight (€)								0%	€ 0.00
Installation (€)								0%	€ 0.00

NEW € 18635.75 PRODUCTS SYSTEM **QUOTE**

To Send a quote email to your customer. Enter the customer information on the quote form, select "to Customer", then hit send.

The quote will be sent to the customer email address on the form and also to your email address.

Quote Page: Sending a quote to Customer Portal : Quick Order

LOWRANCE

Resend to dealer Quick Order

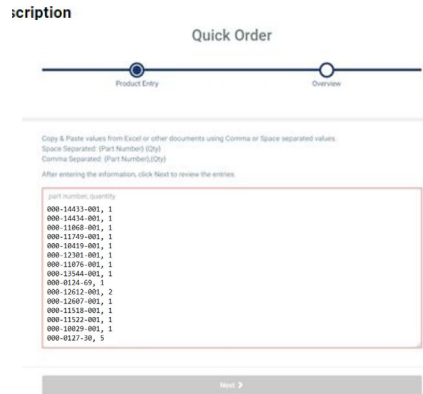
Name

Address

State Postcode

How to do a Quick Order

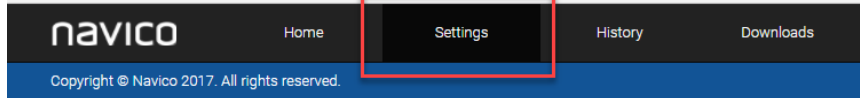
1. When you click "OK" below, the Quick Order will be copied to the clipboard
2. The Customer Portal Quick Order page will open
3. Click on the input box in the Quick Order page
4. Press Ctrl-V to paste the order into the box
5. Tap "Next" and follow instructions



This applies to customers who have permissions to create orders on customer portal

1. Create a quote in system builder. Go to the quote page.
2. If you have permission there will be a Quick order button. If greyed out you will need to send the quote first
3. Click Quick Order. The customer Portal quick order page will open. Press Ctrl-V to paste the contents (part numbers and Quantities) in to the Quick Order
4. Press next and follow the onscreen instructions to complete the transaction in Customer portal

Settings Page



Settings

User Details

Dealer name:
Bilbo Baggins

Dealer email:
Bilbo.Baggins@navico.com
Use the same email address as your iPad app to link your quotes together.

Language
English

Tax Rate
10 %

Show Navico Warranty

Show your Buy Price

Show MRP

Show MAP

« Cancel Done »

Enter sales tax if not set automatically

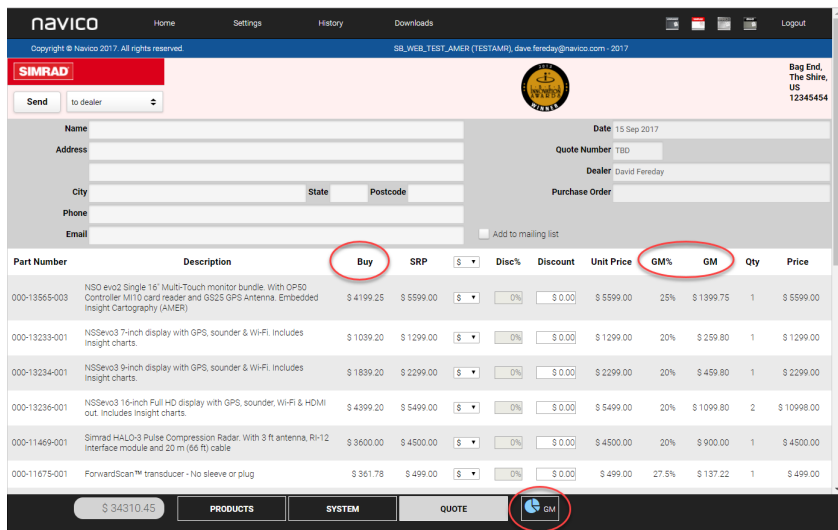
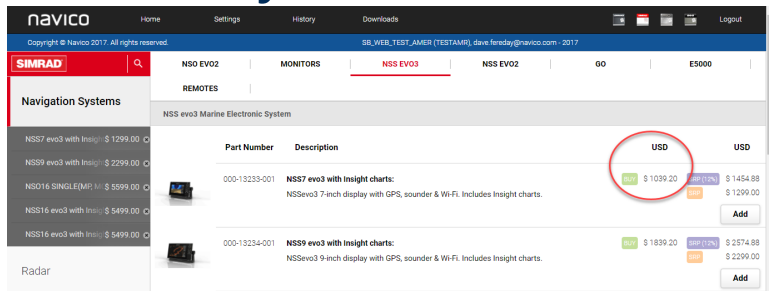
Show buy price for customers that buy direct off Navico and have a discount structure

Other options (region dependent)

Settings page

- The email address logged in as is where quotes will be sent (to dealer)
- Set Sales tax rate if not automatically set
- Set to show buy price. (for customers that buy directly off Navico and have discount structure. (This will enable gross margin calculator option)
- Navico staff logins can also set view as a customer
- Manage system builder for iPad

Show Buy Price



Settings page: Show Buy Price

- Users that buy directly from Navico and are setup with a discount structure can elect to show their “Buy Price” under the settings menu
- This will:-
 - display a buy price column on the products page
 - Show buy and gross margin columns on the quote page and enable the gross margin graph button on the lower bar

Note: Buy price will not be visible on excel quotes sent to a “customer” (sent to customer setting on quote page) but will be visible in the excel sent to dealer (your self)

Show Gros margin

Show Gros Margin

- Users that buy directly from Navico and are setup with a discount structure can elect to show their “Buy Price” under the settings menu
- This will:-
 - Also display a gross margin icon on the quote page. Click on this to see a breakdown of the quote.
 - If discounts, installation charges etc are added this will be graphically shown

Gross Margin

	Quote Breakdown	Percentage of Revenue	With Installation	Percentage of Revenue
Revenue from Parts	\$ 29996.52		\$ 29996.52	
plus Additional Charges	\$ 2999.65		\$ 2999.65	
Revenue plus Additional Charges	\$ 32996.17		\$ 32996.17	
plus Installation			\$ 5000.00	
Revenue plus Installation			\$ 37996.17	
less Cost of Parts	-\$ 23830.27		-\$ 23830.27	
Gross Margin	\$ 9165.90	27.8%	\$ 14165.90	37.3%

- Cost of Parts
- Gross Margin (less Installation and Additional Charges)
- Installation
- Additional Charges

Item	Qty	Price
000-13233-001	1	\$ 1299.00
000-13234-001	1	\$ 2299.00
000-13226-001	2	\$ 1099.80
000-11469-001	1	\$ 4500.00
000-11675-001	1	\$ 499.00

\$ 34310.45

PRODUCTS
SYSTEM
QUOTE
GM

Viewing obsolete products

Discontinued Products

Show all discontinued products

Do not show discontinued products

Show recently discontinued products

Show all discontinued products

Show Navico Warranty

« Cancel Done »

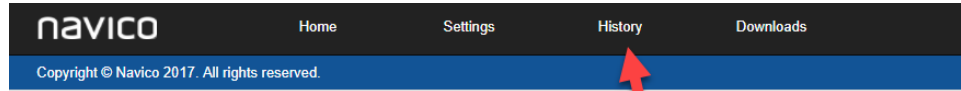
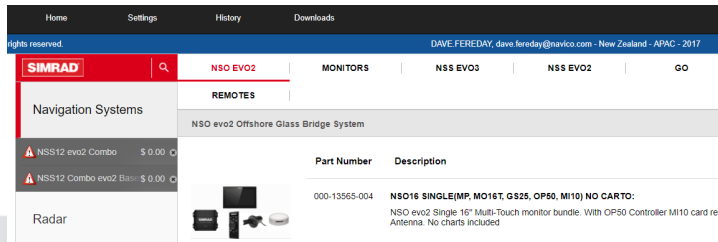
NSO EVO3	NSO EVO2	MONITORS	NSS EVO3	NSS EVO2	GO
E5000	NSE	NSS	REMOTES		
	000-13565-002	NSO16 SINGLE(MPM016T,GS25,OP50)NO CARTO: NSO evo2 Single 16" Multi-Touch monitor bundle. With OP50 Controller and GS25 GPS Antenna. No charts included	RRP (each)	\$ 7868.70	
		 This item is no longer available to order from Navico Use my inventory <input type="checkbox"/>			
	000-13566-002	NSO19 SINGLE(MPM019T,GS25,OP50)NO CARTO: NSO evo2 Single 19" Multi-Touch monitor bundle. With OP50 Controller and GS25 GPS Antenna. No charts included.	RRP (each)	\$ 9199.13	
		 This item is no longer available to order from Navico Use my inventory <input type="checkbox"/>			
	000-13567-002	NSO24 SINGLE(MPM024T,GS25,OP50)NO CARTO: NSO evo2 24" Multi-Touch monitor bundle. With OP50 Controller and GS25 GPS Antenna - No Charts	RRP (each)	\$ 10625.22	
		 This item is no longer available to order from Navico Use my inventory <input type="checkbox"/>			
	000-13568-002	NSO16 DUAL(MPM016TX2,GS25,OP50)NO CARTO: NSO evo2 Dual 16" Multi-Touch monitor bundle. With OP50 Controller and GS25 GPS Antenna - No Charts	RRP (each)	\$ 10616.52	
		 This item is no longer available to order from Navico Use my inventory <input type="checkbox"/>			
	000-13569-002	NSO19 DUAL(MPM019TX2,GS25,OP50)NO CARTO: NSO evo2 Dual 19" Multi-Touch monitor bundle. With OP50 Controller and GS25 GPS Antenna - No Charts	RRP (each)	\$ 11764.35	
		 This item is no longer available to order from Navico Use my inventory <input type="checkbox"/>			

Show obsolete products

- Click on settings
- Select the Show all discontinued products from the drop down
- Click done.
- Discontinued products will show with red and yellow chevrons
- Parts can be added to a quote but there will be a warnings about unknown compatilbitys

History: Viewing previous quotes

- It is possible to view quotes that have been previously sent either from iPad System builder Apps or from System builder Cloud.
- Press the History along the top
- Quotes can be searched for using the filters
- Click on a quote number to retrieve and view the old quote.
- Note: Older quotes may contain parts that have been discontinued. A red triangle will appear on the item row in the products page
- To view all quotes created by everyone in your organisation, click the “Show All Quotes” check box



Quote History

Filter

Number:
 to

Email:

Name:

Total value:
 to

Before date:

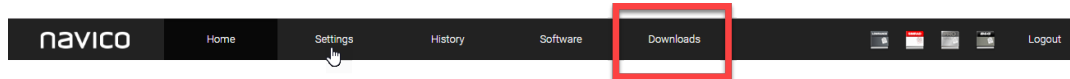
Page size:

Displaying 10 rows of 49

Date	Number	Currency	Value	Brand	Email	Name
2017/08/25	100036-a	EUR	€ 11,832.78	Simrad		
2017/08/25	100036	EUR	€ 11,832.78	Simrad		
2017/08/24	100035	NZD	\$ 15,554.80	Simrad		
2017/08/24	100030-a	NZD	\$ 44,302.52	Simrad	dave.fereday@vodafone.co.nz	Dave Fereday
2017/08/24	100033	NZD	\$ 12,093.04	B&G		
2017/08/21	100030	NZD	\$ 43,295.57	Simrad	dave.fereday@vodafone.co.nz	Dave Fereday
2017/08/08	1545-d	NZD	\$ 19,320.80	Simrad		
2017/08/08	100026	NZD	\$ 17,358.01	Simrad		
2017/08/08	1545-b	NZD	\$ 9,521.24	Simrad		
2017/08/08	1545-c	NZD	\$ 18,355.67	Simrad		

1 2 3 4 5

Software Downloads



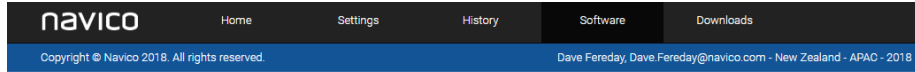
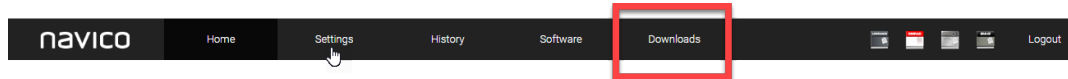
The screenshot shows the Navico Software Downloads page. The page has a search bar, filters for Brand, After date, and Page size. Below the filters, there is a table of software releases. The table has columns for Brand, Product description, Version, Release Date, Release Notes, Software Update, and a checkbox for selection. A 'Download 3 Selected' button is visible above the table. The table contains 10 rows of data.

Brand	Product description	Version	Release Date	Release Notes	Software Update	
	3G software for units made after October 2014	3.8.0.17	30 Jun 2017	View	Download	<input checked="" type="checkbox"/>
	3G software for units made prior to October 2014	3.0.0.38	17 Dec 2012	View	Download	<input type="checkbox"/>
	4G software for units made after October 2014	4.3.0.17	26 Jul 2017	View	Download	<input checked="" type="checkbox"/>
	4G software for units made prior to October 2014	4.1.0.57	20 Dec 2012	View	Download	<input type="checkbox"/>
	A2004 AutoPilot Controller	57.3.20	16 Mar 2017	View	Download	<input type="checkbox"/>
	AC12	1.8.03.00	01 Jun 2015	View	Download	<input type="checkbox"/>
	AC42	1.8.03.00	01 Jul 2015	View	Download	<input checked="" type="checkbox"/>
	AC70 AutoPilot	1.8.02.00	30 Aug 2017	View	Download	<input type="checkbox"/>
	AD80	1.8.02.00	30 Aug 2017	View	Download	<input type="checkbox"/>
	AP24	1.8.03.00	01 Aug 2015	View	Download	<input type="checkbox"/>

Software page

- Most current version of software can be downloaded from this page
- View release notes
- Click download to download individual files, or make multiple selections to download multiple files. Note: Multiple files will be zipped

Software Downloads



Software Updates

Filter

Search: NSO Brand: All After date: Choose a date... Page size: 10 (dropdown menu open showing options: 10, 20, 50, 100, 200, 500, 1000, ALL)

Displaying 5 rows of 5

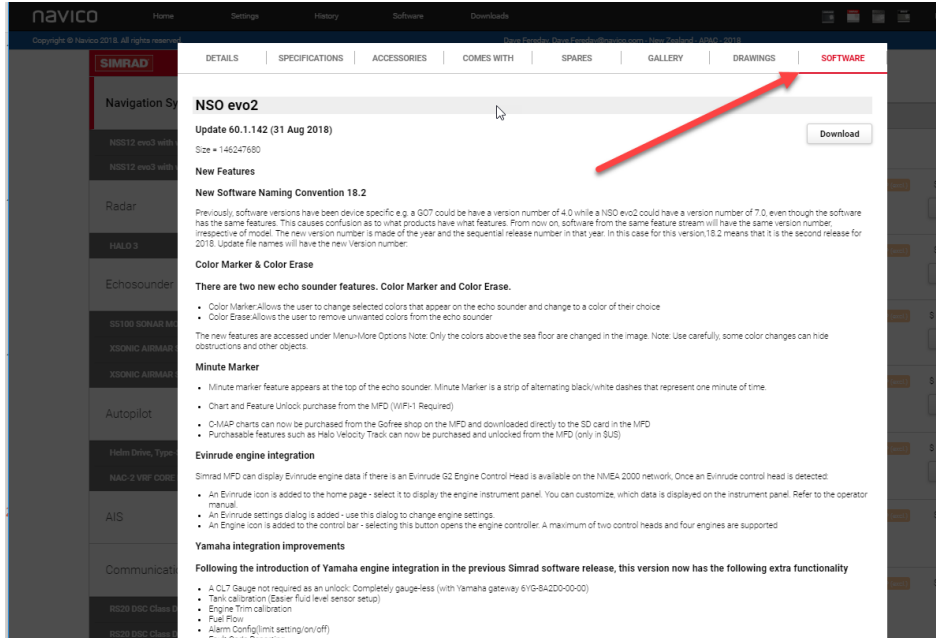
Brand	Product description	Version	Release Date	Release Notes	Software Update
	H5000 Barometric Pressure Sensor	1.2.4	31 Aug 2018	View	Download <input type="checkbox"/>
	H5000 Motion Sensor	1.2.4	07 Sep 2018	View	Download <input type="checkbox"/>
Simrad	NSO	37.225	01 Dec 2013	View	Download <input type="checkbox"/>
Simrad	NSO evo2	60.1.142	31 Aug 2018	View	Download <input type="checkbox"/>
Simrad	NSO evo3	60.1.142	31 Aug 2018	View	Download <input type="checkbox"/>

[Download Selected](#)

Software page

- Use the filters at the top of the page. Select All in the page size to show all software.
- The data is fed from the same place that drives the software detection on the MFDs and .nif file viewer.

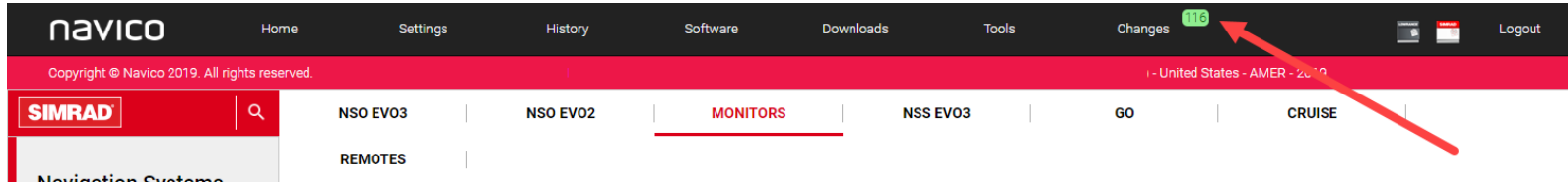
Software Downloads



Software page

- Software can also be downloaded from the Product popup page.
- All software belonging to parts in the kit are shown in this view
- You can download previous versions of software in this view

Changes



Change Date	Change Type	Buy Price	SRP Price	Price Change Direction
Oct 1, 2019	Price change	\$118.30	\$169.00	Decrease
Oct 1, 2019	Price change	\$125.30	\$179.00	Increase
Aug 1, 2019	Discontinued	\$104.30	\$149.00	Discontinued
Sep 30, 2019	New	\$1229.18	\$1499.00	New
Sep 30, 2019	MRP	\$1229.18	\$1499.00	MRP
Sep 30, 2019	WMAP	\$1229.18	\$1376.68	WMAP

Upcoming Changes

- New for August 2019 is a Changes tab
- This will show upcoming changes in the next 30 days for most customers and further for some high volume distributors.
- A badge will appear if any changes are applicable
- Click on changes to show the list. And click on an brand icon top right to exit

Company Logo Upload

- It is now possible to upload your company logo so that it will be displayed on the Excel quote.
- Go to the Settings page
- The image needs to be either a .png or .jpg
- If no logo is uploaded then the Brand logo will inserted

Quote Spreadsheet Logo

Upload Guidelines

- PNG or JPG format
- Maximum file size 500kB
- Suitable maximum width approximately 3000px
- Suitable maximum height approximately 600px
- Solid (white) background to hide spreadsheet grid lines

Upload logo...

Part Number	Description	Buy	Unit Price	GM%	GM	Qty	Price
000-14001-001	SIMRAD NSO EVO3 16" Display Only: High performance 16-inch multifunction display only	\$ 5,249.25	\$ 6,999.00	25.0%	\$ 1,749.75	2	\$ 13,998.00
000-12308-001	HS60 GPS COMPASS	\$ 720.00	\$ 1,000.00	28.0%	\$ 280.00	1	\$ 1,000.00
000-0127-53	N2KEXT-6RD - 1.82 m (6-ft) NMEA 2000® cable for backbone extension or drop cable to connect an additional network device	\$ 28.96	\$ 39.95	27.51%	\$ 10.99	1	\$ 39.95
000-0127-51	Ethernet cable yellow 5 Pin 1.8 m (6 ft)	\$ 21.71	\$ 29.95	27.51%	\$ 8.24	1	\$ 29.95
						Subtotal	\$ 15,067.90
						Freight	0.0% \$ 0.00
						Installation	0.0% \$ 0.00
						Additional Charges	0% \$ 0.00
						NET TOTAL	\$ 15,067.90
						Sales Tax	0% \$ 0.00
						GRAND TOTAL	\$ 15,067.90

Customer		Misc	
Name:		Date:	9 Dec 2019
Address:		Quote Number:	100002
Phone:		Dealer:	David FeredayOL
Email:			

System Diagrams	
Ethernet:	Click to go view ethernet diagram
NMEA2000:	Click to view NMEA2000 diagram

Custom Parts

- It is now possible to create custom parts not sold by Navico that you want to be able to add to a quote.
- Custom parts can be added to quotes from a new category on the products page
- Parts can have the functionality to be viewed on the NMEA 2000 drawing page
- From the Setting pages Select Manage custom

Viewing Details

View as Customer

Language
English ▾

Effective Year
(Customer cannot see this control.)
2020 ▾

Discontinued Products
Do not show discontinued products ▾

Tax Rate
25.0 %

Show Navico Warranty

Show your Buy Price

Show MRP

Show MAP

Quote Spreadsheet Logo

Upload Guidelines

- PNG or JPG format
- Maximum file size 500KB
- Suitable maximum width approximately 3000px
- Suitable maximum height approximately 600px
- Solid (white) background to hide spreadsheet grid lines

Custom Products



Creating custom parts

- From the Settings page select “Manage custom products”
- Create a new part by selecting “Add Custom Product”

Viewing Details

View as Customer

Language
English

Effective Year
(Customer cannot see this control.)
2020

Discontinued Products
Do not show discontinued products

Tax Rate
25.0 %

Show Navico Warranty

Show your Buy Price

Show MRP

Show MAP

Quote Spreadsheet Logo

Upload Guidelines

- PNG or JPG format
- Maximum file size 500kB
- Suitable maximum width approximately 3000px
- Suitable maximum height approximately 600px
- Solid (white) background to hide spreadsheet grid lines

Upload logo...

Custom Products

Manage custom products

Custom Products

There are no custom products for this customer.

Add Custom Product

Done »

Creating custom parts

- Populate the form
- Create a part number
- The title should be fairly short <30 characters. This could appear on the NMEA 2000 drawing so needs to be short
- The title can be longer. This is what appears in the quote in the description
- Set the SRP / RRP
- Select Active

Create Product

Select Image

Enter product number
Product SKU...

Enter product title
Product title...

Enter product description
Product description...

Enter product SRP
\$ Product price... Active

N2K Network Connection
None

Cancel Save

Create Product

Select Image

Enter product number
123-abc-789

Enter product title
Stereo Head unit

Enter product description
NMEA 2000 Marine stereo head unit. 200W RMS. Includes speakers and cables

Enter product SRP
\$ 400 Active

N2K Network Connection
None

Cancel Save

Creating custom parts

- Uploading images
- First upload the main product image
- Click on Select Image
- Select Upload image. The image should be approx. 365 x 365 pixels and less than 500 kB

Create Product

Enter product number
123-abc-789


Enter product title
Stereo Head unit

Enter product description
NMEA 2000 Marine stereo head unit. 200W RMS. Includes speakers and cables

Enter product SRP
\$ 400 Active

N2K Network Connection
None

Cancel Save



Choose Image

Please upload an image.

Upload Guidelines

- PNG or JPG format
- Maximum file size 500kB
- Suitable maximum width approximately 365px
- Suitable maximum height approximately 365px

Cancel

Upload



Custom Parts

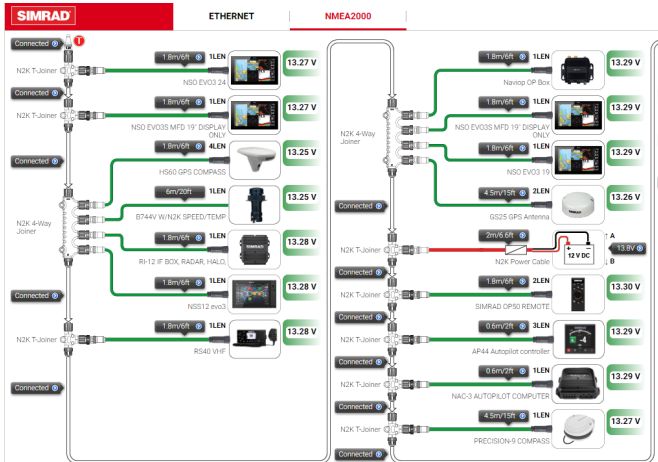
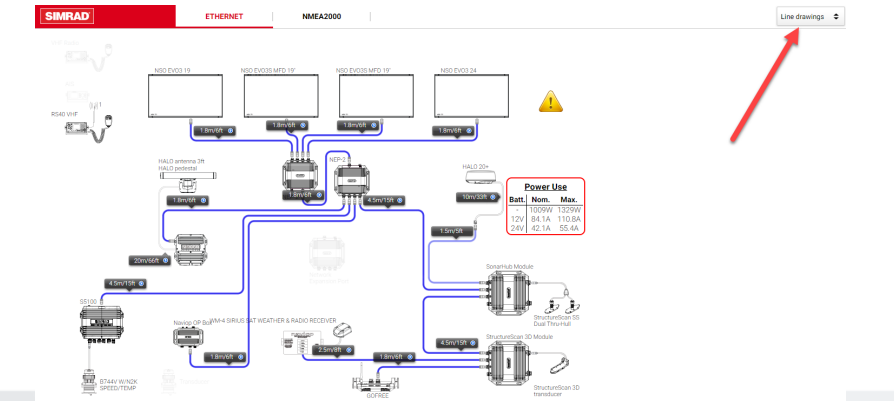
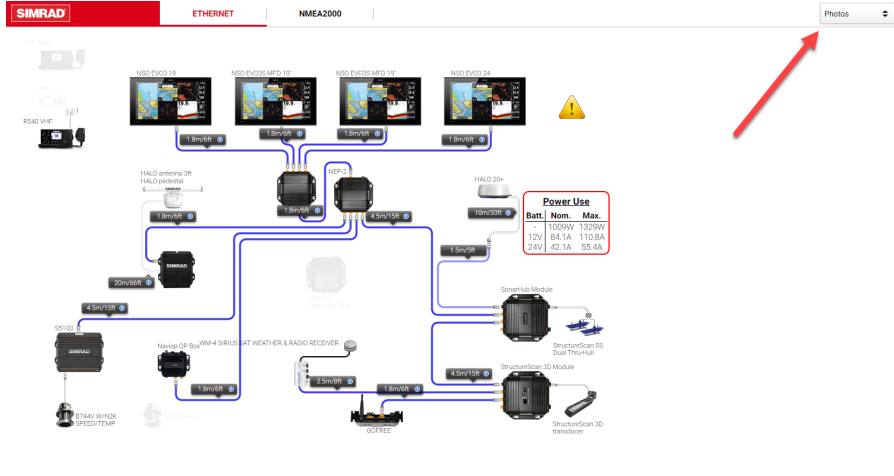
- Custom parts that are created can be managed
- Parts can be added to a quote from the a new Category that will appear following the creation of a new custom part.

Custom Products

Image	SKU	Title	Description	RRP	N2K Icon	LEN	Cable Length	Cable Gauge
	abc123	Test product	CssClass="errorMsgSettings" EnableViewState="false" />	\$ 1.00				
	AnotherProduct	Another Title	Another description	\$ 2.00		1		
	XYZ987	A fourth title	A fourth product	\$ 10.00		1	4m/13ft	20
	Bob	Another Title	Bob's product	\$ 9.99				
	111-2222-333	A real product	No description	\$ 5.55				
	abc123	Test product	CssClass="errorMsgSettings" EnableViewState="false" />	\$ 7.00				

Drawing pages, Photo or line drawings

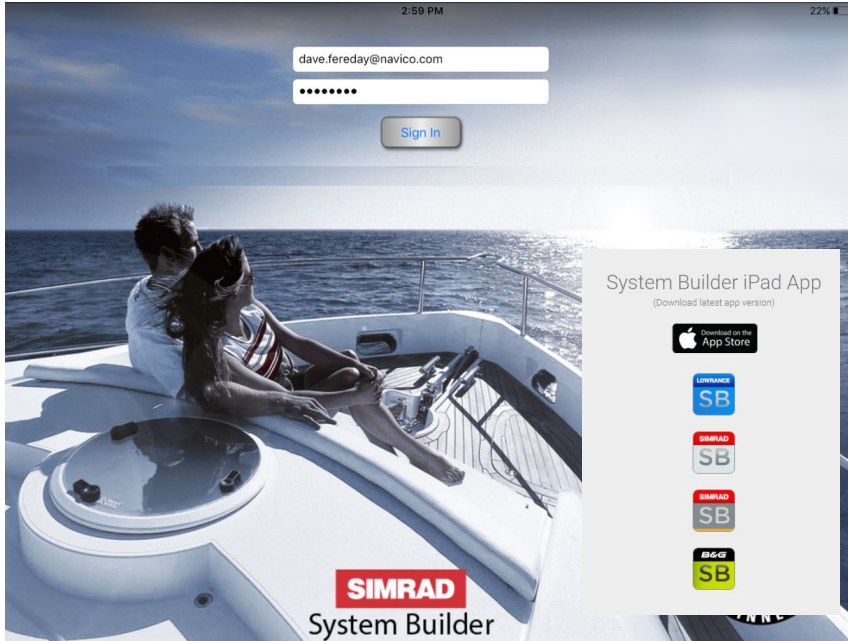
- Both the Ethernet and the NMEA 2000 page can now be viewed as either a line drawing or photo images of products. There is controller on the top right of the screen.
- This control is also present on the Web drawing when links are clicked on sent Excel quotes



System Builder for iPad

Managing system builder for iPad

Managing System builder for iPad

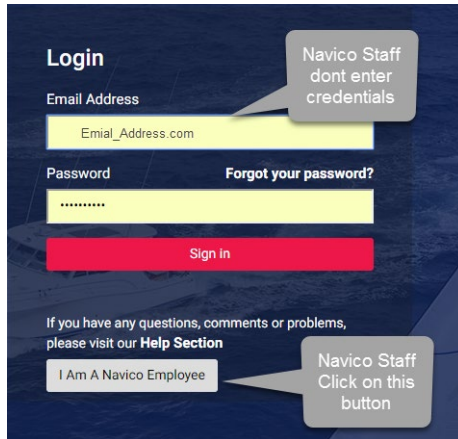
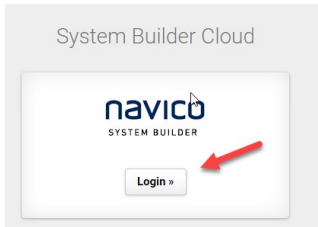


- The popular System builder Apps for Apple iPads will be still available. These Apps require a activation password. This passwords identifies who you are so the system can provide parts and pricing relevant to you
- Each iPad device requires a separate password. This password can be used on all version of system builder on that device
- New passwords can now be created in the settings page of System builder cloud

Login to System builder Cloud

**Use the Google Chrome Browser: Do NOT USE
Microsoft Internet Explorer**

Go to <https://systembuilder.navico.com>



Login

Email Address

Email_Address.com

Password [Forgot your password?](#)

.....

Sign In

If you have any questions, comments or problems, please visit our [Help Section](#)

[I Am A Navico Employee](#)

Navico Staff

- Login by clicking I am a Navico Employee button

Customer

- Login using Navico Single sign on credentials

Setting Initial Preferences

Settings Wizard

Name
Your Name|

Email
example.email@navico.com

Office
New Zealand

Skip OK

Office
Norway
United Kingdom
France
Germany
Italy
Spain
Denmark
Norway
Finland
Sweden
Netherlands
Russian Federation
2017

Visible to some Navico Logins: Choose country for that currency

Settings Wizard

- Your name and email address will be inserted in to settings. This will be the same as what you logged in with and cant be changed
- Buyers group members may need to enter a Code provided by their Navico CSR
- Navico Staff can select and office location

Users can now manage their own unlock Codes for System Builder Apps

- Based on the email address entered in the settings page the system will present a list of any previously activated iPads along with Activation Passwords and the current App versions
- Previously to activate an iPad, users used to fill in a form and supply the UDID number of the iPad and send to Navico administration
- System builder Cloud now allows users to create Activation Passwords themselves from the settings page
- Users can change the iPad description. Currently the UDID as sent in on the application form to something meaningful full such as “new iPad mini” etc.

The screenshot shows the Navico Settings page. At the top, there is a navigation bar with 'navico' logo, 'Home', 'Settings', 'History', and 'Downloads'. Below this is a red banner with copyright information: 'Copyright © Navico 2017. All rights reserved. DAVE.FEREDAY, dave.fereday@navico.com viewing customer: NAVICO UK EUR (NAVUKEU) - United Kingdom - EMEA - 2017'.

The main content area is titled 'Settings' and contains a 'User Details' section with the following fields:

- Dealer name: David Fereday
- Dealer email: dave.fereday@navico.com
- Office: New Zealand

Below the user details is a section titled 'Registered iPads' which contains a table with the following data:

IPad Description	Unlock Key	Created	Lowrance Version	Simrad Version	B&G Version	Sim Pro Version
3f1d73e0d6aa3004c11c535e1f35800aac3:	12DF5678	10-12-2011	8.1	8.1	7.3.0	7.3.0
0b87ce158b9ceb790fb65e7aa6f879cdf58:	12345DFG	12-05-2011	8.1	8.1	8.1	8.1
fe73e54c5aa0f6acd9263043419002de624:	SDF45678	1-17-2017	8.1			

Callouts in the image provide additional context:

- 'Edit the Ipad Description e.g. "IPAD PRO"' points to the 'IPad Description' column header.
- 'Activation passwords of iPads registered to the email address' points to the 'Unlock Key' column.
- 'System Builder App Version' points to the version columns.
- 'Create a password for a new iPad' points to the 'Add new iPad' button.

At the bottom left of the settings area, there is a link that says 'View as Customer'.



Managing iPads: Add a new Ipad

Add New iPad

Enter Description

iPad Mini

Cancel Create new password

A new activation password can be created for a new iPad

- Click Settings
- Click “Add New iPad”
- Enter a description to help identify the iPad especially if you have more than one
- Click “Create new password”
- Enter this when prompted by the App.

Registered iPads

IPad Description	Unlock Key	Created	Lowrance Version	Simrad Version	B&G Version	Sim Pro Version
iPad Mini	ABCDEF GH	9-13-2017				

Enter this code into the Password field when running the System Builder App for the first time